

**IT outsourcing** remains very much on the board room agenda; the financial pressures that encourage businesses to seek **high quality**, effective IT services at a reduced cost, remain a given. But, increasingly the key driver is that businesses cannot afford to ignore the fact that IT is becoming the catalyst in the next phase for **achieving competitive edge** in a continuing volatile business environment.

Inspire partners with the leading IT Outsourcers to provide vital expertise, technical skills and access to the talent that is needed to deliver successful service outcomes including:



## Our Services

We do things differently because we are different. As an IT consultancy, we have a passion for technology and view the delivery of IT resources as a professional service that can help to realise business objectives and deliver real value.

With our depth of industry knowledge coupled with commercial experience you can be confident that we have the expertise, energy and the vision to ask the right questions and find the right solution.

Whether managing and delivering projects through **iconsult**, flexibly supporting and supplementing existing staff through **iflex**, or supplying permanent staff through **italent**, we deliver with agility and effectiveness. We know these services as **iservices**.

### iflex

**iflex** rapidly delivers the right consultants for an infrastructure or development project, when they are needed and for as long as they are needed. Whether you are in the transformation phase of a new contract, or backfilling an existing team, Team Inspire has the experts in the field. Designed for lead times of within 7 days, and often delivered inside 48 hours, **iflex** can lighten the pressure of staff shortages or boost the delivery of major projects.

Not everyone can work successfully under the intensity of urgent projects with critical time-lines. We take care to select talented, flexible, high-performing consultants who can bring order and deliver immediate value to a project. The staff we deploy have the experience, maturity, influencing skills and motivation to make effective decisions, and adapt quickly to your environment. All our consultants have passed the BPSS (Baseline Personnel

Security Standard) security clearance and have been technically vetted. This enhanced level of service provides peace of mind that our consultants are eligible to work on site and have the requisite skills, saving HR significant time and additional cost.

### italent

**italent** is Inspire's permanent recruitment solution.

While jobs are booming in the IT sector - especially in the areas of big data, network infrastructure and cyber security - hiring managers are struggling to find employees with the right skills and talent to fill these key positions. Often these strategically important roles are developed in an organisation over time and honed by experience and exposure to the realities of working on client site within the ITO industry.

Our technical knowledge coupled with our day-to-day experience working in the ITO market ensures we present a selection of motivated candidates with all the right qualities and skills for our clients' often fast paced, leading-edge working environments.

### iconsult

We manage and deliver business critical projects on behalf of our ITO clients whether supporting a specific work stream, a managed service such as ITIL incident management or an enterprise level project outcome such as , application testing or a complete server environment refresh. We are renowned for providing our clients with high-end consultants who are technical experts in their fields. All Inspire consultants are certified across the common enterprise methodologies and major technology vendors including Microsoft, Oracle, Symantec, Tivoli, EMC, NetApp, Cisco, Citrix and VMware.

We work to fit your requirements, with Team Inspire at our fingertips our consultants can be deployed on a flexible basis according to your needs.

## Vertical Expertise

Outsourcing clients are increasingly looking for more vertical expertise from their suppliers.

We have a depth of knowledge and expertise across the public and private sector and it is our ability to understand and react to our clients' needs that enables us to continue to deliver service excellence.

Within Team Inspire we also have SC and DV cleared consultants who can be deployed to restricted sites across the public and private sector.

Our market expertise includes:

- Local and Central government
- Legal and Financial services
- Energy
- Travel and Transportation
- Utilities
- Retail and e-commerce
- Telecommunications

## Capability



## Success Stories

Large or small, every part of an outsourcing project is crucial. Here are some examples of where we've played our part in our ITO clients' success:

<p><b>Service</b> iconsult  <b>Market Sector</b> Telecoms  <b>Project</b> A project team of 60+ Team Inspire consultants engaged in the design and delivery of the IT infrastructure programme in support of the successful launch of the UK's first 4G service.</p>	<p><b>Service</b> iflex  <b>Market Sector</b> Higher Education  <b>Project</b> Deployment of 17 consultants over a 6 month period to undertake an upgrade of the student record system including software developers, DBAs, support engineers and business analysts</p>
<p><b>Service</b> iconsult  <b>Market Sector</b> Retail  <b>Project</b> The ecommerce website was experiencing issues which meant on-line transactions could not be processed and card payments could not be executed in the High Street at Christmas. Inspire deployed a small team of web experts and performed a deep-dive review and resolved the problems with the website performant once again to meet Christmas demand.</p>	<p><b>Service</b> italent  <b>Market Sector</b> Global IT outsourcer  <b>Project</b> Engaged on an on-going basis to source a range of mid-high level candidates across solution and enterprise architects, developers, testers, consultants and analysts.</p>
<p><b>Service</b> iflex  <b>Market Sector</b> Travel  <b>Project</b> Initial on-site transformation team deployed pursuant to a new £100 million outsourcing deal. Within 9 days of the initial brief from the client, we identified, sourced and deployed the team to site across airports in Edinburgh, Glasgow, Gatwick and Heathrow including specialists in messaging, Unix, storage and backup. The team worked flexibly on a number of different projects to facilitate the smooth and rapid transformation.</p>	<p><b>Service</b> italent  <b>Market Sector</b> Retail  <b>Project</b> Sourcing a team of permanent high-end, specialist Hybris consultants to support the development and delivery of a new order management stock control and e-commerce solution.</p>

We're called Inspire for a reason - we're not interested in being the same as other companies, our clients expect more from us than that. Our services are delivered by truly excellent people who want to make a difference and be different.

### Contact

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